

Dunaway Associates Transitions to Microsoft Dynamics 365 and aec360.



Multi-disciplinary firm to migrate from legacy A/E/C software vendor to next-generation Microsoft Dynamics 365 platform to support continued growth and expansion.

Atlanta, GA – January 20, 2020: HSO ProServ today announced that Dunaway Associates has selected Microsoft Dynamics 365 and the aec360 industry solution as the firm's next-generation business management platform. Dunaway will replace their legacy A/E/C software, which is being sunset by the current vendor, with a Microsoft Dynamics 365-based suite to manage their business development and marketing (CRM), project management and accounting (ERP), and human resource management (HCM) processes.

With over 200 professionals working out of four offices throughout Texas, Dunaway Associates is a multi-disciplinary firm providing civil and structural engineering, planning, landscape architecture, environmental services, traffic engineering, hydraulics/hydrology, land surveying and GIS services to public and private clients. For more than 60 years, Dunaway has prided itself on client satisfaction, technical competency, and delivering high-quality services.

"Our current platform is being sunset by the vendor, so we set out in search of a best-in-class cloud platform that would help take our firm to the next level", explained Jason Williamson, Vice President of Operations at Dunaway Associates. "After evaluating several alternatives, we selected Dynamics 365 and aec360 because we feel it's designed to help us fully integrate our value chain so that we can gain efficiencies and real-time intelligence. The fact that it works seamlessly with our other Microsoft investments like Office 365 and Power BI will help us improve productivity and collaboration so that we can spend more time focusing on our clients."

Microsoft Dynamics 365 is Microsoft's next-generation business application suite, built to leverage the power of the Microsoft Azure cloud, Office 365 suite, and Microsoft advanced intelligence tools. HSO ProServ's aec360 industry solution pre-configures and extends Dynamics 365 to meet the unique needs of the A/E/C industry, and will allow Dunaway to manage their finances, projects, clients, and employees within an integrated platform.

"We're thrilled that Dunaway Associates has selected aec360 and Microsoft Dynamics 365 for this key initiative", explained Andy Yeomans, Executive Vice President at HSO ProServ. "Dunaway is the latest in a string of growing firms to migrate away from their legacy A/E/C vendor in search of the unique value offered by aec360 and Dynamics 365. We look forward to helping Dunaway optimize their operations, transform how they engage their clients and their employees, and position the firm for continued long-term success".

About aec360

A key offering from HSO ProServ, Microsoft's leading provider of Microsoft's Dynamics™ 365 solutions and services to A/E/C firms, aec360 is a next-generation cloud-based business platform designed to meet the unique needs of the A/E/C industry. aec360 provides an integrated industry solution for marketing and business development, project management, accounting, and human resource management, and was built to leverage the best of the Microsoft cloud, helping A/E/C to drive productivity, collaboration, and insights across their organization. For more information, please visit our website at www.hsoproserve.com.

About Dunaway Associates

Founded in 1956, and with four offices throughout Texas, Dunaway Associates is a multi-disciplinary firm providing civil and structural engineering, planning, landscape architecture, environmental services, traffic engineering, hydraulics/hydrology, land surveying and GIS services to public and private clients. For more information, please visit www.dunawayassociates.com.



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