

# PRESS RELEASE

## Coffman Engineers selects Microsoft Dynamics 365 and aec360 to enable cloud transformation.



Leading multi-discipline firm migrates to next-generation Microsoft cloud platform to drive advanced productivity, efficiencies, and insights.

**Atlanta, GA – June 18, 2020:** HSO ProServ today announced that award-winning engineering firm Coffman Engineers has selected Microsoft Dynamics 365 and aec360 as the firm's next-generation ERP business software platform. As part of this strategy, Coffman will be expanding their current Microsoft cloud technology footprint to enable an integrated business management, productivity, and business intelligence platform that will help them optimize their marketing, business development, project management, and accounting practices.

Coffman was founded in 1979, and today has nearly 600 employees working from 17 offices across the US. Coffman serves as both prime and sub-consultants on projects that span commercial, retail, healthcare, education, civic and government, military, oil and gas, energy and utility, and industrial markets. The firm's integrated multi-discipline approach and strong culture have earned Coffman the reputation of a progressive and innovative leader in the engineering and construction community.

*"Coffman has seen exciting growth in recent years, which has provided us the opportunity to strategically plan for our future," explained Dave Ruff, CEO and President of Coffman Engineers. "After extensively vetting A&E ERP software vendors and looking out over the next 10 to 15 years, it was clear that Microsoft Dynamics 365 and aec360 were uniquely positioned to help us achieve new levels of integration and insights across our business. We are confident that this new cloud platform will help us continue to innovate and grow our business well into the future."*

Microsoft Dynamics 365 is Microsoft's next-generation business application suite, built to leverage the power of the Microsoft Azure cloud, Office 365 suite, and Microsoft's advanced intelligence tools. HSO ProServ's aec360 industry solution pre-configures and extends Microsoft Dynamics 365 to meet the unique needs of the AEC industry, and will allow Coffman to efficiently manage their finances, projects, and clients within a single platform.

*"Coffman Engineers is a highly respected firm that is clearly looking at the big picture," explained Andy Yeomans, Executive Vice President at HSO ProServ. "Their selection of aec360 and the Microsoft cloud is indicative of their innovative and forward-thinking culture. Our next generation cloud technology and broad integrated feature set are proving to be clear difference makers in the A&E software industry. We are very excited to help Coffman complete this important initiative and help position their firm for future growth and success."*

### About aec360

A key offering from HSO ProServ, Microsoft's leading provider of Microsoft's Dynamics™ 365 solutions and services to AEC firms, aec360 is a next-generation cloud-based business platform designed to meet the unique needs of the AEC industry. aec360 provides an integrated industry solution for marketing and business development, project management, accounting, and human resource management, and was built to leverage the best of the Microsoft cloud, helping AEC firms to drive productivity, collaboration, and insights across their organization. For more information, please visit our website at [www.hsoproserv.com](http://www.hsoproserv.com).

### About Coffman

For over 40 years, Coffman Engineers has provided clients with multi-discipline engineering solutions. Coffman's services include civil, structural, mechanical, process, electrical, fire protection, commissioning, instrumentation and controls, corrosion control, alternative and renewable energy, and land surveying. Coffman's 600 employees serve clients in the US and internationally from 17 offices located from coast to coast. For firm information, visit <http://www.coffman.com>.



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